



RACHELLE PEDERSON



My name is RaChelle Pederson and I am an Executive Recruiter with Johnson Search Group (JSG), a division of Johnson Service Group. I specialize in the Healthcare Industry focusing on Critical Access Hospitals within the Mid-South Region. It's important when placing Healthcare professionals such as clinical and non-clinical managers, directors, and executives level positions to not only understand the qualifications the role requires, but the core values of the organization that I will be placing candidates. I will not just send qualified resumes, but candidates that possess the unique attributes that will complement those core values to ensure a successful placement.

Since I was young, I have worked in the dynamic world of sales. I didn't dream of being in sales as a child, but quickly found out I really enjoyed it. I started off in retail, worked for Nordstrom as a Cosmetic Department Manager for years, and I believe this is where I gained an understanding of the value and importance customer service has in the world of sales. I then transitioned into a new career with Pitney Bowes and excelled at building strong relationships and gaining trust of the businesses and customers I worked with.

This brings me to JSG. I wanted to work for a company that has integrity and the same passion for people that I embrace. I have a passion for sales because for me it's about building connections and finding value in helping someone, no matter what I am selling. I am extremely honest with my clients and I have built some strong friendships with past customers based on being real and genuine and maintaining my integrity when I do sell. I refuse to take a shortcut and lose trust, I work hard and honest. I try and treat every person I connect with the way I would expect to be treated. I have learned to really listen to my customers and ask questions to really understand what solution I can provide.

I am passionate about connecting the best talent with the right employment opportunity. Let my team and I earn your trust and become your business recruiting partner. I understand that you're busy and sifting through dozens of resumes is the last thing you need. Let me help you by letting me do what I do all day, every day. I love what I do and I'm eager to get to work for you.

Founded in 1984, Johnson Service Group has grown into one of the most successful recruitment organizations in the world. In 2018, JSG was named by Staffing Industry Analysts to three of their prominent lists: Largest U.S. Staffing Firms, Largest U.S. Engineering Staffing Firms, and Largest Canadian Staffing Firms. JSG offers a full range of staffing solutions including contract, permanent placement, and large-scale project solutions.

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